

Grand Turk Cruise Center Limited

Request for Proposal (RFP) for Interest in Participating for Small Retail Store at Grand Turk Cruise Center

13 September 2024

A. INTRODUCTION

Grand Turk Cruise Center is composed of a two berth pier and surrounding welcome center. The Port comprises approximately 34 acres of which we have developed 17 and we opened February 2006 after only 13 months of construction and dredging commencement. The facility offers a beach for guests along with an array of amenities features such as private cabanas, one of the largest pool in the Caribbean and a mix of retail and food and beverage establishments. The Port is estimated to receive more than 1 million guests for 2024.

Extent and Scope of the Project

We have a small retail store (approximately 250 sq feet) which is available for Rent. This place is strategically located in a high traffic zone near the Pool and the Flowrider.

B. REQUIRED SUBMITTALS

Information is to be submitted by close of business on October 4, 2024. Interested Operators are requested to submit their information, which must include and reference the elements included in the RFP Response Outline (Exhibit A), via email to bpiller@carnival.com.

Any questions should be addressed via e-mail to bpiller@carnival.com. All information provided will be held confidentially by Grand Turk Cruise Center.

EXHIBIT A:

RFP Response Outline

Please feel free to use additional pages if running out of space.

1. Operator Information:

a. Individual or Company name and, if applicable, trade name (Doing Business As).

b. _____
Street Address, City, State, and Country of company.

c. _____
Operator’s contact information (names, emails, and phone numbers) for correspondence on this Project.

2. Retail Concept: Please provide a detailed description of the retail concept, including products / services you intend to sell; please also attach pictures and/or additional descriptions to your submittal.

3. Is this an existing business? If so, where is it operated?

4. Does the business already have proper licenses (Government) Yes No
a. Is the brand an existing TCI brand? Yes No
b. Is the brand uniquely created for the Destination? Yes No
c. Would you be willing to create a brand uniquely for the Destination? Yes No

5. Alignment with Vision: what makes your concept/theme/brand “Turks & Caicos focused or inspired”, or how would you tailor your concept/theme/brand to be more aligned with the Vision?

6. Describe the beneficial ownership of the business (please add if not enough space):

Owner 1: Name, nationality, % ownership

Owner 2: Name, nationality, % ownership

